Soulwinning in keywords -
Romans 3:23 - All sinners (lying, stealing, coveting)
Romans 6:23 consequence - (not just physical death) - a 2nd death in hell
Revelation 21:8 "all liars" - We've all lied (worse things than lying) - all guilty, right?
Romans 6:23b - Good news - You know who Jesus is? (Son of God - God manifest in the flesh) - Christ died, was buried and rose again *1Corinthians 15:3-4 (He is the propitiation or payment for our sins (He bore our punishment and paid our penalty in full)
Acts 16:31 - One thing we must do (believe - Acts 16:31) - believe means to trust, not just believe that He exists - and it's Not by works (Ephesians 2:9) - list of works
Romans 10:9 - One thing we must do to receive the gift of eternal life (Romans 10:9 - if you ask Him to save you) - Once you believe, you're saved forever and you become a child of God - chastisements and rewards (Can't lose eternal life).
Romans 10:13 - Calling on the name of the Lord (asking Christ for salvation and eternal life) - Questions and Prayer.